

## **Trade Compliance Questionnaire (TCQ)**

Subject: Commodity Jurisdiction and Classification Determination Required

Dear Customer:

The U.S. Government considers an export to be any oral, written, electronic, or visual disclosure as well as any shipment, transfer or transmission, of any commodity or technology (physical or electronic) detailed within the controlled technology categories of ITAR and EAR, outside the US, to anyone outside the US, to a non-US person(s), or to a foreign embassy.

Therefore, the U.S. export control *commodity jurisdiction* and *classification* needs to be determined and documented for every project we perform.

**Commodity jurisdiction** relates to whether the work we perform falls under the:

Covered Unclassified Information ("CUI")

Regulated by the U.S. Department of Defense Covers safeguarding or dissemination controls consistent with federal laws

International Traffic in Arms Regulations ("ITAR")

Regulated by the U.S. Department of State Covers Military, Government, and Defense Items

Export Administration Regulations ("EAR")

Regulated by the U.S. Department of Commerce

Covers "Dual Use" Items (Commercial items that can also be used for Military/Defense purposes)

Commodity Classification relates to whether a good or service is marked as CUI or on one of the lists below:

**ITAR U.S. Munitions List** 

http://www.ecfr.gov/cgi-bin/text-idx?node=pt22.1.121

OR
EAR Commerce Control List

Search the EAR | Bureau of Industry and Security (bis.gov)

This information helps protect Element and you, from potential fines and penalties that could result from a violation. This information is also needed to determine if a U.S. import or export license is required.

## Please note that we need this information even if you have no intention of exporting your product.

Among other things, the ITAR and the EAR control the potential unauthorized access by foreign persons, while they are in the United States, and safeguard the products we are testing, as well as the resulting test data and reports. This includes foreign persons that we may employ and foreign visitors to our facility.

As a "best practice," we mark our test reports and other technical data with a warning statement to alert users of such materials that the information may be subject to U.S. export controls.

Please complete the checklist and return to us by reply email as soon as possible. Please understand that in some instances, we may not be able to hold technical discussions, provide a quotation, accept your order, or perform any work until you have returned the attached questionnaire.

Regards,





## **Trade Compliance Questionnaire (TCQ)**

NOTE: The information you provide will be used in your test report. Please enter accurate and current information. Use a separate form for each test unit or provide a separate list of all units to be tested. Include a list of all support equipment and any other materials that will be transported.

Your Company's Name & Address						
Ship from Address (if different)						
Element Proposal/Quote #	Your Purchase Order			e Order		
Name of the Unit to be Tested						
Test Unit Identification #s	Model #			Serial #		
(If not applicable, enter N/A) (If multiple #s, attach separate sheet)	Part #			Sample #		
Description of Work to be Performed (Be Specific. Ex: Shaker Test for Device)						
System or Subsystem which the Test Unit Will be Incorporated into (Be Specific. Ex: Optical Filter for Satellite)						
Country of Ultimate Destination once Testing is Complete						
Ultimate End-User of the Test Unit						
as the test unit been specifically designed, modified in connection with weapons or missiles associated in connection with weapons or missiles associated in connection with weapons or missiles associated in the connection with weapons or missiles associated in the connection with weapons or missiles associated in the connection with the connect					Yes	No
oes this project involve Controlled (	Jnclassi	ified Information	(CUI)?		Yes	No
If YES, check either ITAR or EAI  ITAR (International Traffic in Arr  If the test unit is subject to ITAR, please p	ns Regu	ılations)			ere:	
	Select fro	om the dropdown list (	click arrow at ri	ght) -		
Please provide copies of any commodity jurisdi			Dept. of State tha	t are applicat	ole to the test u	ınit.
EAR (Export Administration Rec		•				
If the test unit is subject to EAR, please p Control List (CCL) here:	rovide the Export Control Classification (ECCN) number from the Commerce  ECCN:					
Please provide copies of any commodity classif  EAR99 (The test unit is not CUI or listed						he test unit.
Department of Defense CUI identified See https://www.archives.gov/cui/registry/categ		ARS 252.204-701	2		Yes	No [
Vill CUI classified documents/materi See https://www.archives.gov/cui/registry/categ			lance with '	CUI Mark	king" instr Yes	uctions′
hereby certify that the information provided here nmediately of any subsequent change(s) theret		rate and complete an	d will inform El	ement Mate	rials Technol	logy
Name						
Title		Signature (REQ	UIRED)		Date (RE	QUIRED)
Below this line is for Element Materials Technol	logy use or	nly. ECO I	Votes:			
Florent Evnort Compliance Officer's Assured Officer's	uro and Da	- Elomo	nt Comments/Jus	tification		
Element Export Compliance Officer's Approval Signat	ure and Date	e Licitiei	0011111101110/0110	anoadon		